

NEW AUTOMOBILES SHOWN HERE

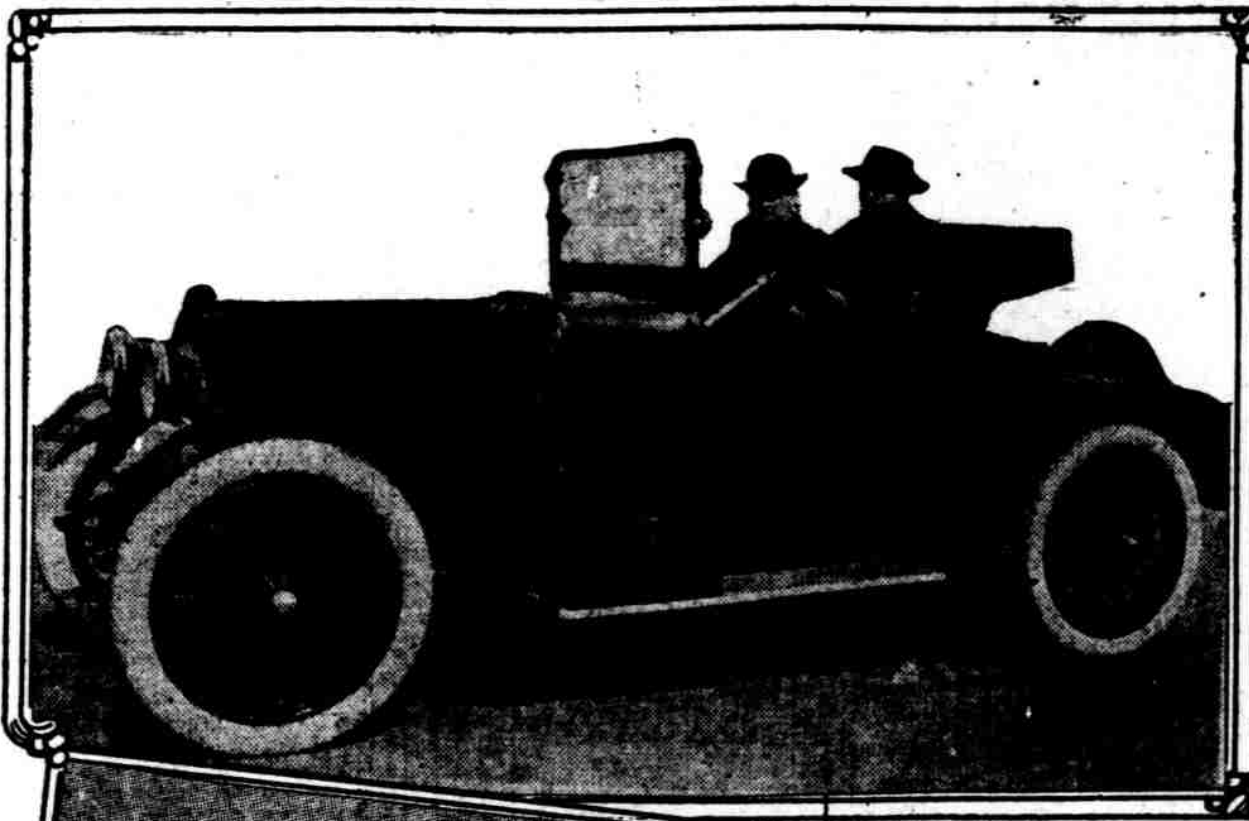


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Automobile News and Gossip of Interest

SHOWS GROWTH OF AUTOMOBILE TRADE

R. C. Smith, of Overland-Washington Company, Proves Expansion of Industry.

By HARRY WARD. "There are still some people who insist that the automobile industry is a mushroom growth, subject to the slightest variations in business conditions, and likely to take a fatal slump on short notice," remarked R. C. Smith, secretary of the Overland-Washington Motor Company.

Mr. Smith had just read a report made by a committee of the Chicago association of Commerce. "To such people," continued Smith, "I can say only one thing—read that report. There is enough information in that single document to set at rest the fears of even the most confirmed pessimist. The information is backed by indisputable evidence of figures, too."

The report shows that approximately \$600,000,000 will be spent in this country during 1914 for automobiles. The developments of past years show that the percentage of buyers who cannot afford to purchase cars is so small as to be unimportant. In view of this fact the total shows a pretty good refutation of the claim that any money that might be spent for bread is going into automobiles.

The State of California has an automobile to every twenty-five inhabitants. New York State alone has more cars registered than are in use in Germany and France combined, and both these countries have always been regarded as pioneers in the production of automobiles.

There are hundreds of other comparisons that could be made showing that hundreds of thousands of people throughout the country are making a better living out of the automobile industry than they could otherwise hope for. Still, some of the professional "glomers" claim they can see rocks ahead. It is to laugh.

Electric Association Names Committees

E. S. Marlow, chairman of the Washington section of the Electric Vehicle Association of America has named the following committees: Papers and program, John J. Barram, Barram Garage; chairman, A. L. Dixon, General Vehicle Company; C. R. Erikman, Anderson Electric Car Company; C. M. Marsh, Potomac Electric Power Company. Attendance and publicity, Joseph M. Stoddard, Cook & Stoddard Company, chairman, Arthur Foraker, Potomac Motor Car Company; C. M. Marsh, Operating throughout, Barry Mulligan, Bureau of Standards, chairman; George T. Simpson, Woodward & Lothrop; H. B. Hart, Jr., Potomac Electric Power Company, Membership, J. A. Sterrett, Sterrett & Fleming, chairman; R. B. Emerson, Emerson & Orme, Reception, James W. Orme, Emerson & Orme, chairman; George Weaver, Cook & Stoddard Company; E. W. Melahan, Storage Battery & Equipment Company, Garage, H. A. Brooks, Potomac Electric Power Company, chairman; C. E. Slaybaugh, Fidelity Storage Company, Otto Jacob, Dupont Garage; George D. Hardesty, Philadelphia Storage Battery Company.

Furnishes Free Air.

In order to furnish motor car owners with free air for their tires, the Firestone Tire and Rubber Company has established a free air station in front of its branch store, at 221 Fourteenth street. An Allison-Barnes compressor pump has been installed and gives a constant supply of air to those who may need it in their tires. The pump starts up automatically at 125 pounds and stops automatically at 125 pounds, thus preventing the user from getting too much inflation.

Prominent Cadillac Buyers

Dr. Loren Johnson and W. A. Hill, real estate dealers, are the latest purchasers of Cadillac cars. The former purchased a landaulet coupe and the latter secured a roadster. Both cars were delivered this week by the Cook & Stoddard Company.

Reliable and Economical

The Ford supplies the business man's greatest aid to success—an efficient and economical delivery car. Let us demonstrate to you that you'll be saving time and trouble by using the Ford.

Five hundred dollars is the price of the FORD runabout; the touring car is five fifty; the town car seven fifty; f. o. b. Detroit, the delivery car six fifty in Washington, complete with equipment. Get catalog and particulars from

Miller Bros. Auto and Supply House
61-81 Pierce St. N.E. 1105-7 14th St. N.W.
Phone Lincoln 4960 Phone North 4165.

MOTOR CAR MEN BUY DETROIT ELECTRICS

Washington Agent Says Best Known Men in Automobile Industry Use Them.

"It is an interesting fact," said W. R. Emerson, of Emerson & Orme, Washington agents for Detroit electric cars, "that some of the best known men in the automobile industry are owners of Detroit electric cars."

"Henry Ford has owned three Detroit electric cars, and it is the only make of electric he has ever driven. Thomas A. Edison, the electrical wizard, also has owned three cars of this make, his latest being a Detroit electric brought presented to him several weeks ago by Henry Ford."

"These are only two of many men of national prominence in the motor car world, who after thorough investigation have purchased Detroit electric cars. Some of these critical owners include Henry B. Joy, president of the Packard Motor Car Company; James Couzens, treasurer, Ford Motor Company; W. C. Leiland, Cadillac Motor Car Company; Lee Counselman, former president of Washington and now vice president of the Chalmers Motor Company; Charles J. Butler, president Morgan & Wright Company; J. Frank Duryea, vice president Stevens-Duryea Automobile Company; Howard Marmon, president of the Nordyke & Marmon Company; J. Walter Drake, vice president Hupp Motor Car Company; and George Dunham, chief engineer of the Chalmers Motor Car Company. The fact that these men, who are widely known in the automobile world, have selected the Detroit electric, is concrete proof that the Detroit electric is of satisfactory design."

Every Automobile Has Its Own Peculiarities

Purchasers of cars should bear in mind the fact that every car has a disposition. Each make of car has its own peculiarities. When purchasing a car with which you are not entirely familiar, it is advisable to obtain from the maker a book of instructions and digest this carefully. A little study about the particular features of your car, with which you are not entirely familiar, will often obviate unnecessary expense and delay. One should not always depend upon experience as a teacher.

Nine Overland Cars Sold.

During the past week the Overland-Washington Motor Company sold Overland cars to the following: James Thatcher, E. P. Meritt, B. E. Hinton, Richard Buhler, Dr. J. W. Pollock, A. E. Beitzel, John Smithdell, William Mesnick, and Myers Brothers.

For Sale USED AUTOMOBILES Condition Guaranteed

- 1912 6-pass. Cadillac touring.
- 1912 4-pass. Cadillac coupe.
- 1912 5-pass. Cadillac touring.
- 1912 4-pass. Cadillac touring.
- 1911 5-pass. Cadillac touring.
- 1912 5-pass. Stearns touring.
- 1912 7-pass. Pratt touring.
- 1912 Ford landaulet with touring.
- 1911 4-pass. Chalmers "40" touring.
- Rauch & Lang electric roadster.
- Baker electric coupe.
- Waverly electric Stanhope.

Cook & Stoddard Co.
1138 CONN. AVE.
Tel. N. 7810

NOW IS TIME TO BUY AUTOMOBILES

There are many reasons why those who propose buying cars in the spring should do so now. Dealers are able to secure cars now and will deliver them when wanted. Later on, when the demand increases, there will be more or less trouble with deliveries. The prospective buyer who is wise will get his order in now.

Top—W. J. HARPER, At Wheel, and HENRY CUNNINGHAM, in the Former's New Six-Cylinder Marion Roadster.
Bottom—The New SAXON Small Car, Agency for Which Has Been Placed With Zell Motor Car Company, and First Shipment of Which Was Received Here This Week.

Army Gives Field Test To Motorcycle Artillery

A thorough test of the practicability of motorcycles for use in connection with the field artillery is being made at Fort Riley, Kansas. The machines will be given a year's trial under all sorts of conditions, at the end of which time a report will be made to the War Department as to the efficiency of the two-wheeler, its cost and general adaptability to army work. If this report is favorable it will perhaps mean that many of the army posts throughout the country will be equipped with motorcycles.

Startles Sweden.

In its division of the big annual winter cross-country race which forms annually the big motor event in Sweden, a Studebaker "four" touring car finished more than eight hours ahead of its competitors, making an amazing record for speed and endurance. Another Studebaker "four" finished fourth.

Many Ford Cars Sold Here

Miller Brothers report the sale of Ford cars to the following: Touring cars, A. C. Thour, Miss Florence B. Culver, W. Allen Griffith, Dr. Philip Roy, Mrs. M. W. Henderson, George E. Tew, John F. May, Miss Minnie E. Newton, Dr. E. E. Smith, Miss Effie C. Ryan, Ira S. Weil, William A. Greer, W. W. Nelligan, Dr. T. A. Poole, J. T. O'Brien, Howard A. Coombs, F. S. Rutter and F. B. Middleton. Runabouts—Dr. T. Edward Jones, Dr. T. A. Poole, J. T. O'Brien, Charles N. Scran, J. F. Kelchner, Dr. Mary Holmes, Dr. A. L. Stavelly. Delivery wagon to Dupont Flower Shop.

Robert Sharp Resigns.

Robert Sharp, who has traveled Virginia for the Washington branch of the Buick Motor Company for several years has resigned. He will open an automobile salesroom in Bristol, Va., and will handle the Buick line.

SEEK SUBSTITUTE FOR "GAS" AS FUEL

Prizes of \$12,400 Hung Up in Competition by French Association.

Several competitions have been held abroad which had for their object the development of a fuel to take the place of gasoline, and thus far no really satisfactory substitutes have been found. A prize of \$10,500 was offered recently in England for a gasoline substitute but of thirty-seven plans submitted in the competition none were found feasible and the prize offer was discontinued.

Word comes from abroad that the Automobile Club of France plans to hold a competition similar in some respects to the one held in England. The club proposes to hold a series of tests of kerosene engines commencing next October with prizes which will aggregate \$15,000.

It will not be a carburetor test, as it is designed to demonstrate the fuel consumption, usefulness, etc., of four cylinder engines of the automobile type rating between twenty and thirty horsepower. The conditions of the contest specify that engines can be started on gasoline, provided this fuel is not contained in a tank which forms part of the equipment.

Another novel test abroad is one which has for its object a substitute for a rubber tire for motor trucks. It is being conducted by the Austrian ministry of war, and a prize of \$10,000 is offered.

Dealers to Hold Meeting.

A meeting of the Washington Automobile Dealers' Association will be held Monday night at the Occidental. A dividend on the recent automobile show will be declared, and other matters of interest to the members will be discussed. At the close of the meeting a supper will be served. J. J. Henderson is chairman of the committee on arrangements.

Fr. Daugherty Buys Car.

Father G. W. Daugherty, of Catholic University, this week purchased a Studebaker "35" coupe from the Commercial Automobile Supply Company. Other sales made by this company were Studebaker "four" touring cars to F. C. Gideon and C. E. Hunt and a "Six" to H. M. Drawner.

You can't Beat Diamond Quality

Buy Diamond Tires at these prices

30 x 3	\$12.65
30 x 3 1/2	17.00
32 x 3 1/2	18.10
33 x 4	25.25
34 x 4	26.05
34 x 4 1/2	35.00
35 x 4 1/2	36.05
36 x 4 1/2	37.10
37 x 5	44.45
38 x 5 1/2	57.30

Diamond Squeezee Tires

Slippery, slimy, mucky pavements respect the Squeezee Tread. The Squeezees scrub through the greasy film of the surface to a firm, clean grip on the road—and hold! They won't slip, slide or skid. And the Squeezee structure also assures you longer mileage.

Demand Diamond Tires

Henry Ford and Thos. A. Edison buy

THE Detroit ELECTRIC SOCIETY'S TOWN CAR

How Would You Like To Have These Master Minds Help You Choose Your Electric Car?

Think what a great privilege it would be to have the advice of Henry Ford, the world's greatest automobile manufacturer, and Thomas A. Edison, the world's greatest electrical authority, in settling the problem of which electric to buy. We can offer you the result of their investigation and the benefit of their judgment on electric cars.

These Men Know

These men know the advantages of a manufactured car as compared with an assembled one. They realize the advantage of the Detroit Electric chainless direct shaft drive power plant; the large powerful motor; the patented braking system; the pure aluminum plate in bodies, window sash and fenders; the refined elegance of the upholstery, painting and general appointments of the Detroit Electric.

High Quality—Large Production

The Detroit Electric is, first, last and always a quality car. Yet, because of our volume of business, the Detroit Electric is not over-priced—nor even high priced. Large production and scientific methods of manufacture enable us to sell the Detroit Electric at from \$300 to \$500 lower than is asked for electric pleasure cars, which, we think, do not compare with the Detroit Electric in quality.

Detroit Electrics are manufactured, not assembled cars. Motors, bodies, axles, controllers, batteries, etc., are all built in the Detroit Electric factory—the world's largest and most completely equipped electric pleasure car factory.

The Car of the Year

Detroit Electric cars this year—as always—offer you the highest possible perfection in motor car building—utmost elegance and beauty in design and finish, the most modern features of convenience and luxury, the best of electrical engineering practice in power, speed, endurance, economy, safety.

A wide range of choice is offered in our list of models:

With Bevel Gear Axle:

- Victoria... \$2300
- 4-Passenger Brougham (Rear Seat Drive)... 2550
- 5-Passenger Brougham (Front Seat Drive)... 2800

With Worm Gear Axle:

- Gentleman's Roadster... 2500
- 4-Passenger Brougham (Rear Seat Drive)... 2850
- 5-Passenger Brougham (Detroit Duplex Drive) 3000 (Prices f. o. b. Detroit)

Be guided by the example of Ford, Edison and these other motor experts. Call and see the Detroit Electric for yourself.

A ride will quickly convince you why every third electric pleasure car sold is a Detroit Electric. Demonstration on request.

Anderson Electric Car Company, Detroit, Mich.

EMERSON & ORME, Distributors
Phone Main 7695 1407 H Street N. W.

Marion

The Leading Light "Six" of the Season

Every bit of the accumulated experience of eleven years of successful car building and service to owners has entered into the design and construction of this six cylinder Marion. Every refinement that experience could suggest is included.

Consistent pursuance of the Marion policy of incorporating only the highest quality of material, along distinctive lines, makes this latest Marion model at \$2,150 worthy in every way of the enviable reputation built up by Marion quality and service.

The Marion "Four"

For grace, easy riding qualities, power, sturdiness, and nicety of detail, no car on the market at anywhere near the price can equal the Marion four-cylinder model at \$1,650. It is essentially everything a high-class "Four" should be.

Each Marion chassis is fitted with many distinct body types. There is one to meet your needs—whether your choice be for touring car, roadster, speedster, or closed car. Superior finish, attention to detail and equipment which includes Westinghouse electric lighting and starting system, Stewart speedometer, demountable rims, top and top boot, windshield, etc., features each model.

Marion cars are best appreciated after a thorough demonstration. We would be pleased to arrange this opportunity for you. A phone call will do.

Motor Sales and Service Co.
N. E. Cor. 14th and Corcoran Sts. N. W.
H. Cunningham, Mgr. Phone North 1578.
Marion Motor Car Co., Indianapolis, Ind.

Place Your Order Early

Indications are that the demand will be greater than the supply.

Compare the running expenses, repairs, and the guarantee of the Dudley Cyclecar with any automobile—then place your order—we leave to your business judgment which you snail buy.

Original Cyclecar Co.
724 Bond Building, Linc. 3956 Washington, D. C.