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If It's Right, We Are For It

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# **SIR WALTER MEETS HIS MUKDEN**

*A Story of Gum*

*Being a True History of the Naval Stores Situation*

## **COACHMAN FAILS TO MAKE GOOD**

*Promised To Take Naval Stores at Jacksonville at Savannah Prices and Is Forced To Divert Shipments to Savannah*

## **A UNITED STATES SENATOR TO THE RESCUE**

*Senator J. P. Tallaferro Spends Last Saturday in Savannah in Close Conference with S. P. Shotter--Coachman Follows the Senator to Savannah and Confers with Shotter Monday--No Agreement Was Reached Up to Last Wednesday Night, but a Strong Effort Is Being Made To Patch Up with Shotter*

# **COACHMAN GETS ANOTHER MILLION**

*By Claude L'Engle*

### **FOREWORD**

In presenting this history of the important developments in the naval stores business which have taken place within the last seven months, the final culmination of which came last week when the announcement was made that Jacksonville would NOW BE AN OPEN PORT for naval stores, instead of a closed port, I wish to say six things and to make these six things clear to all who may read this amazing story of sublime self confidence and the consequences attendant on such confidence UN-

BACKED BY KNOWLEDGE OF THE BUSINESS OR PREPARATION for the great task undertaken.

These six things are:

First—The facts hereinafter to be presented, were obtained by a personal investigation at NO OTHER INSTANCE than a desire to give the people what they pay for when they subscribe to this journal—correct information about things that concern them.

Second—The effect of the publication of the true history of the naval stores industry, has been care-

fully considered, and I am firmly convinced that by placing this information before the people, the best interests of this city and State will be served.

Third—The official announcement that Jacksonville is an open port for naval stores which CAME FROM THE NAVAL STORES EXPORT COMPANY, is an acknowledgment that the attempt to make the city a market for this product has ended in failure. This being the case, the possible harm that may be done by this failure has ALREADY