



Ask for and insist upon getting
PRIMO LAGER

Its purity is guaranteed. It is made of the finest hops and barley malt, combined with pure artesian water.

Sold everywhere in bottle and keg

DEMOSTHENES' CAFE

Comfortable Rooms ... Hot and Cold Baths ... A Well-Stocked Buffet ... Mixed Drinks and Fine Wines ... A Cold Storage Plant on premises with all the Delicacies of the Season ... Open Till Midnight
WAIANUENUE STREET, HILO
CUISINE UNEXCELLED FIRST-CLASS SERVICE

SVEA INSURANCE COMPANY

Of Gothenburg, Sweden

Assets (Home Office) \$7,322,063.36
Assets in U. S. (for Additional Security of American Policy Holders) 656,678.43
Pacific Coast Department: EDWARD BROWN & SONS, General Agents
411-413 California St., San Francisco.

H. HACKFELD & CO., Ltd., Resident Agents, HILO



Become prejudiced against an article of merit without investigating it. With a fair, impartial trial everyone likes
RAINIER BEER
A good flavor, a fine tonic and other qualities which make for it a friend after each trial.

RAINIER BOTTLING WORKS
AGENTS, HONOLULU

WHILE IT LASTS

Wills' English Smoking Tobaccos

"Pure Latakia," - - 50c a Tin
"Best Birdseye," - - 40c a Tin
"Travellers' Mixture," 35c a Tin

FROM **S.C. SHAW** UNCLE SAM'S CIGAR STORE

MAUI REPLIES.

Answer to August Iten on Failure of Small Farming.

Growing out of the publication of the letter written by August Iten of Olaa, appearing originally in the Honolulu Bulletin and printed in the TRIBUNE on February 21st, there has been a flood of correspondents ready to refute Mr. Iten's statements. Besides F. B. McStocker, a writer calling himself "Maui" has addressed a communication to the Maui News, which is as follows:

Editor News.—Sir:

Herewith I hand you a cutting from the Evening Bulletin of Honolulu which is a fine example of the results of small farming on Hawaii. As it is likely that small farming in this country will be condemned in the opinion of many on such showings as this, it seems appropriate to point out wherein the small farmer failed, so that similar mistakes may not be made in the future.

In the first place the small farmer admits that he raised 51 tons of cane on an acre of land, which produced when ground 6 3/8 tons of sugar; this on non-irrigated land is a first class result, and shows that the small farmer can raise good cane.

It cost him per acre cultivated as per statement \$139.00 which is also fairly cheap work. He produced 51 tons of cane for \$139.00, cost then is \$2.73 per ton of cane; this however does not include harvesting, this being done by the mill which ground the cane; the cost of this however is stated at \$4.00 per ton of sugar, or say \$50. per ton of cane. The small farmer has then produced and delivered alongside of the cane carrier 51 tons of cane from one acre of land which took him two years time and cost in all \$164.50.

This is cheap work for this country, considering the conditions under which it was done; then why did not the small farmer make money at this? The answer is that he did not make a proper bargain with the milling company when he entered in the business.

There were people in the Hilo district at that time raising cane (no better than that described), and selling it delivered to the flumes at \$5.00 and over per ton of 2000 lbs, and they may be doing it yet; but Mr. Small Farmer sells his cane to the milling company for a proportion of the net proceeds of the sugar due to his cane, and not knowing anything about that part of the business, took too small a proportion of said net proceeds for his share! That is all there is to it; and these whines and groans about "corruption funds," "small profits" etc., amount to nothing more than the squeal of the pig when it is stuck.

Had the small farmer sold his cane at \$5.00 per ton delivered to the flumes; he would have realized gross per acre \$225, deducting expenses \$164.50; the profit per acre would have been \$90.50, which is a better profit than can be successfully grown and marketed in this country, in the same time.

Let the small farmer confine himself to doing something he knows something about, to wit, the cultivation of sugar cane; any of the mills in his neighborhood would be glad to pay him \$5.00 per ton of good cane delivered at the factory, even if sugar should be lower than 4 cents per pound, and he will find that there is more money and greater certainty of a prompt return in his business, than in any other farming work practicable for the small man in these Islands.

It must be noted however that this only applies to non-irrigated lands, irrigation introduces a factor into the business entirely against the small farmer, because of the immense cost of putting the water on the land. I enclose my card and am.

Yours truly,
MAUI.

In answer to F. B. McStocker's article, which was printed in the TRIBUNE on February 21st, Mr. Iten has written the following reply: Editor Evening Bulletin;—I fully

subscribe to the very words of Mr. McStocker when he says: "If we are to approach this subject, let us at least do so in a fair spirit as certainly nothing is to be gained by misrepresentation."

It was not my intention to enter into any long newspaper controversy about the raising of cane by the small farmer, but for the reason that the Pinkham Commission, acting in a sort of semi-official capacity submitted a list of questions to me which I answered as fully as the nature of the document would permit and such brief replies having been published, against which I have no objection, I deemed it proper to submit for publication a detailed account of my cane crop, which the Bulletin kindly published; although in the publication a very laughable mistake occurs, viz:

"Fertilizer.....\$ 1.00"

"Spreading Fertilizer...12.00"

Of course it was readily apparent that I did not spend \$12.00 spreading \$1.00 worth of fertilizer on an acre.

The copy which I sent the Bulletin read:

"Fertilizer.....\$12.00"

"Spreading Fertilizer.. 3.00"

I had no intention of casting any reflection on Mr. McStocker, who was then manager of the Olaa Sugar Company, and I am aware that the contracts given by the Olaa Company are more liberal than those of any other sugar company in the Territory so far as I have been able to ascertain, but that does not settle it nor does it refute my claim that the mill does not give the small farmer a fair share. It is the system (as Jared Smith puts it) not the Olaa Company or its manager.

Furthermore, when the Planters' Association passes and publishes a resolution expressing solicitude for the small farmer, it looks like "rubbing it in."

Mr. McStocker says: Accepting Mr. Iten's figures as correct (he does not credit his account with the value of the seed taken) we find that this cane cost him \$2.72 per ton of cane.

Now I will make short work of that proposition. I did not take any seed. The mill took cane seed and all and sold the seed for a higher price than it paid me per ton for the cane. However, I care nothing about that and the whole thing resolves itself back to the original statement I made concerning profits on a ton of sugar, viz:

Mills expenses.....\$17.20
Mills profits..... 17.37
(My) Small farmer's expenses..... 23.65
Small farmer's small profits..... 7.43

Now Mr. McStocker gratuitously does considerable figuring for me, and like the proverbial Scotchman, answers a question by asking another.

He fails to explain the mills profits, \$17.37, except that to cover 6 per cent. interest on the capital invested in "cost of mill, mill site, flumes, including flume from water head, cars, track, etc., (the items that come in direct contact with the planter (small farmer) should expect about \$4.75 per ton of sugar."

Now deduct \$4.75 from \$17.37 and we have \$12.62 mills profit yet unexplained except that he presents other items as follows:

Cost of fluming, watchmen, delays, etc.....\$2.00
Handling flume boxes, haulage, installation and removal, waste, etc., say..... 4.00

(None of the latter item was expended in my case.)

Take that \$6.00 off and there would still remain \$6.62 mill's profit unexplained.

If it cost \$6.00 per ton of sugar for the items named above to remove one crop of 20,000 tons or \$120,000.00, its no wonder that the company went nearly "broke."

I can not see where it is material to go into the cost of my land, houses, fences, machinery, etc., etc. I took my land from the government at \$3.50 per acre which was just that much too high as it costs more than its worth to clear it, but that has nothing to do with this mill profit on the small farmer proposition.

Respectfully yours,
AUGUST ITEN.
Mountain View, Hawaii, Feb. 23, 1905.

SUITABLE FOR EVERY DAY PRESENTS

FANCY GOODS

We have opened a choice lot, such as:

Bohemian Glassware
Carved Swiss Woodwork
Italian Statuettes, Busts, Vases, etc.
German Music Boxes
"Steins"
Bronze Goods
Japanese Fancy Goods
Satsuma Ware, Vases, Cloisonne Ware

CIGARS

A new shipment of the favorites of Hilo smokers just to hand:

"La Planta"
"El Belmont" Needles, Perfectos, etc.
"Cremo"

Call on us and inspect them.

H. Hackfeld & Co.

LIMITED

Waiuanuenu Street, Hilo.

PLANTERS, ATTENTION!

SPECIAL ATTENTION IS CALLED TO THE FACT THAT

THE ONLY ORIGINAL AND CELEBRATED



FERTILIZER

Is that which has been manufactured for the past fifteen years exclusively by the

California * Fertilizer * Works

SAN FRANCISCO, CAL.

When purchasing be sure that in addition to the brand name of the California Fertilizer Works is on every sack, otherwise you will not be getting the genuine article.

A large stock of our Diamond A and our
XX HIGH-GRADE FERTILIZER
Is kept constantly on hand and for sale at San Francisco prices, plus only freight and actual expenses,

By Our Hilo Agents,

L. TURNER CO.
LIMITED

Hilo Electric Light Co., Ltd.

Houses Wired and Lights Installed

In accordance with the rules of the National Board of Fire Underwriters. A complete stock of

ELECTRICAL SUPPLIES

Fixtures, Shades, Table, Bed and Desk Lamps, etc., always on hand.

Fan Motors . . . \$15

Fan Motors, swivel frame 18

Sewing Machine Motor 20

Power for operating them \$1 a month Installation charged extra.

Estimates furnished on all classes of Electrical Work and Contracts taken to install apparatus complete.

PAY FOR THE BEST
IT'S CHEAPEST

AND THAT'S THE CLASS OF WORK EXECUTED BY

CAMERON
THE PLUMBER

FRONT ST., OP. SPRECKEL'S BLOCK

HILO MARKET CO., LIMITED.

Telephone No. 39.

BRIDGE ST. H.I.O., H. I.

Pacific * Meat * Market

FRONT ST., HILO, H. I.

Choice Cuts of

Beef, Mutton, Pork, Veal.

POULTRY of all Kinds

FRESH ISLAND BUTTER

Fine Fat Turkeys.

. . . Sucking Pigs.

NOTICE—Neither the Masters nor Agent of vessels of the "Matson Line" will be responsible for any debts contracted by the crew. R. F. GUARD, Agent.
Hilo, April 16, 1901