

taken care of the shipping and financial side in real business fashion.

"We rather fancy Rocks (Plymouth Rocks), Leghorns, Wyandottes, Orpingtons and Reds (Rhode Island Reds)" volunteered Miss Lydia, the "junior" partner, "but we also hatch what we call 'common stock.' Those we sell as day-old chicks at \$9 a hundred. The well bred stock costs up to \$14 a hundred. All are higher when bought in lots of less than 100.

I guess we could get more for them, but you see we are doing quite well as it is and want to give the person who buys them a chance to make some money, too."

"There is more to hatching chickens than most people think," said Miss Alma, "for after the eggs are in the incubator, a great deal of care must be given, or few of the eggs will hatch. Temperature must be controlled, ventilation and moisture must be regulated; the eggs must be turned at regular intervals, and a knowledge of incubator hatching must be had.

"Of course the work does not end with the hatching. After our work in culling out the weaker ones, and in preparing the one-day-old chicks for shipment has been done, the buyer begins his work and worry, and if he does it well he will have a paying poultry yard.

"Chicks when they are first hatched need no food or water from 48 to 72 hours, that is how

we can ship them so far away without food or drink.

## ABOUT PEOPLE

Gov. W. E. Glasscock of West Virginia, who has 57 varieties of reasons why Col. T. R. should be nominated and elected, used to be a school teacher by trade; now he is an office holder by profession. In 1900 he got for himself a place on the state republican committee, studied law and landed a revenue collectorship, which he resigned to take over the governor's mansion.



(70) HARRIS & ENYER

William Armstrong, Manchester, Conn., was given a wooden leg by the selectmen, he agreeing never to sell, hock or exchange it without a majority vote of the board of selectmen.

Mrs. Charles Netcher, owner of a Chicago department store is the most insured woman in the world—\$1,200,000.

A Maryland legislator has introduced a bill making it unlawful for any person to make an assertion reflecting on the good name of a woman.

Of the 3,424 spoken languages and dialects in the world, America alone has 1,624. No wonder you can't understand half the folks you meet.