

HOW CAN LIFE BE MADE A SUCCESS?

THE VIEW THAT WRITERS OF ALL AGES TAKE OF EXISTENCE AND ITS POSSIBILITIES FOR GOOD AND FOR EVIL.

WRITTEN FOR THE SUNDAY REPUBLICAN.

"Life lives only in success." Is the declaration of Bayard Taylor in "Amara's Wooing." But what is success, and what should be done by the young man who would achieve it? This is something that has been discussed by writers of all the ages since men first did think and write. David, Solomon, the prophets, Jesus, the disciples, and Confucius, Chilo, Cato, Cicero, Demosthenes, Pythagoras, Aristophanes and all others of the ancient sages thought and wrote of the problem of life—not only the mystery of creation, but also of living. And as long as there are men who live and think of living and who see others coming after them the debate on "Life: Its Uses and Abuse" will continue.

"Life lives only in success." But what is success? Is it wealth? Scribner-Meyerbeer says "old is but a chimera." Is it glory? Smollett says "glory is the child of peril." Is it worldly fame? Macaulay declares "fame is a revenue payable to our ghosts," and Pope declares "fame is a fancied life in others' breath." Is it power? Shelley says "power, like a desolating pestilence, pollutes whatever it touches," and Colton says "power will intoxicate the best hearts, as wine the strongest heads."

Henry Ward Beecher says: "Success is full of promise until men get it; and then it seems like a nest from which the bird has flown." But that is a pessimistic view. Amos Bronson Alcott is more cheerful: "Success is sweet; the sweeter if long delayed, and attained through manifold struggles and defeats." Perhaps Darwin takes the modern-day view: "Success is the child of audacity." Seneca declared long years ago that "Success consecrates the foulest crimes," and noble Ruskin—who might have been excused had he been habitually a cynic and pessimist instead of being only occasionally so—declared: "Success signifies always so much victory over your neighbor as to obtain the direction of his work and the profits of it." Thomas Carlyle takes a more realistic view: "Success? If the thing is useful, then hasten to succeed."

But whatever this success—whether it be of glory or of power—what is it that will continue to struggle for? So, how to go about it?

Timely Beginning, and Proper Training.

That is the spirit of youth. That means that he begins before. Shakespeare makes Antony say. An old saying is that "the early bird catches the worm," but Shakespeare, perhaps, would be doubtful of mankind as to how one could be assured in advance that himself was the worm when he made Friar Laurence say to love-impatient Romeo, "Too swift arrives as tardy as too late." But as the world does not wait, and even the star in God's eternal day, as Bayard Taylor puts it, "in man's life, as Bayard Taylor puts it, 'as Hamlet puts it, there is need for timeliness in beginning the struggle for success. When to begin at what age and at what call—perhaps open to debate, but there is a proverb which says: "He that is not handsome at 20, strong at 30, rich at 40, nor wise at 60, will never be handsome, strong, rich or wise." The consensus of opinion, however, seems to be that the best time to begin is the present, for, as Erasmus of Rotterdam declares, "The present hour alone is man's." Cowley goes even further and declares:

To-morrow will I live, the fool does say,
To-day it's too late; the wise lived yesterday,
But to-morrow is gone, and
To-morrow a mischief that is past and gone,
Is the next way to draw new mischief on,
According to Shakespeare.

"Every day that comes from a rat's mouth" is the way in which an old Chinese proverb expresses the theory that "you cannot make a silk purse out of a sow's ear." All of which is another way of saying that the material must be in the man or thing before the desired result can be secured. This does not mean that to achieve success it is necessary to be born in success; many instances tend to prove almost that the reverse of this is the rule, and Carlyle's testimony is:

"From the lowest depth there is a path to the loftiest height." It is rather an argument that men should consider their own capacities and suit their avocations to them. Something may be done in the way of enlarging one's capacities by study and training. Goethe declares that "to serve from the lowest station upward is in all things necessary," and thus may one enlarge himself by experience that much amends can be made for lack of natural fitness. The practice of making poor choices of profession is not a new one. In "Richard III" Shakespeare says:

The world is grown so bad
That worse make prey where eagles dare not perch.
And Pope, a century later, said in his "Essay on Criticism," "Fools rush in where angels fear to tread."

Ruskin thus expresses his appreciation of the value of training: "In the exact proportion in which men are bred capable of warm affection, common sense and self-command, and are educated to love, to think and to endure, they become noble, live happily, die calmly, are remembered with perpetual honor by their race, and for the perpetual good of it." And again Ruskin says: "To make a boy despite his mother's care is the straightest way to make him despise his Redeemer's voice; and to make him scorn his father and his father's house, the straightest way to make him deny his God and his God's heaven." Carlyle declares: "To learn obeying is the fundamental art of government." "He that has been taught by himself, has had a fool for a master," declared our old Ben Jonson. Others may not care to make the statement so broad, and perhaps Jonson only meant that a man who went not beyond himself, both in teaching and in learning, was a fool. Francis Quarles' precept is: "Read not books alone, but men, and amongst them chiefly thyself; if thou find anything questionable there, if thou communitary a severe friend rather than the gloss of a sweet-tongued flatterer; there is more profit in a distasteful truth than in deceitful sweetness." Bacon's advice is: "Read not to contradict and confute, nor to believe and take for granted, nor to talk and discourse, but to weigh and consider."

Professor John S. Blackie's advice to young men is to "read nothing that you do not care to remember, and remember nothing that you do not mean to use."

An essential part of training for any position is the cultivation of self-control. Thomas a Kempis declares: "He that hath subdued an mighty difficulties to subdue all other opposition." J. M. Barrie describes temper as "a weapon that we hold by the blade." Burns

Reader, attend—whether the poet
Beats fancy's flight beyond the pole,
Or darkling gains this earthly haze
Know ye not, cautious self-control
In low pursuit,
Is wisdom's root.

Ceaseless Industry and Undiscouraged Perseverance.

Fitness and training, however, will prove useless if there is not in the man the element of industry and perseverance. When then do these things come within their power to be sure to do it, though it be but small. Is the advice of George Herbert. Ben Franklin, the first great American adviser of perseverance, and industry, points out through "Poor Richard" that: "Industry is the parent of success. . . . Industry is the parent of virtue. . . . Industry need not wish." "Indolence and stupidity are first cousins," declared Rivard. "Indolence is the paralysis of the soul," says Lavater. "Indolence is the sleep of the mind," said Vauvenargues. Davout writes:

In works of labor or of skill
I would be busy, too;
For Satan finds some mischief still
For idle hands to do.

"The man that tills his own land shall have plenty of bread," says the Bible. "Health lies in labor, and there is no royal road to it but through toil," said Wendell Phillips; and as "a sound body" is, in spite of the instances in history that contradict the theory, still regarded as the only home for a "small mind," the preservation of health is an essential. "To live is not to breathe; it is to act," declares Rousseau. Shakespeare urges both labor and timeliness when he says, in Henry VI:

Now 'tis the spring, and weeds are shallow-rooted;
Suffer them now, and they'll o'ergrow the garden.
And choke the buds for want of husbandry.
Sarah J. Hale argues, in "Iron":
Roused strength and radiant beauty—
These were one in Nature's plan;
Eatable soil and backward days—
These will form the perfect man.

"Nothing is impossible to industry," declares Petander of Corinth. Cooper urges the value of action as against mere dreaming when he writes:

Dream after dream ceases,
And still the man that dreams shall miss success
And still are disappointed.
Franklin teaches the same lesson when he says: "He that lives upon hopes will die fasting." An old, unidentified English wit says: "He that is tired with a slender string, such as one resolute frangible would break, is prisoner only to his own sloth; and who would pity his thrummed 'Indolence and delay are the parents of failure," says Canning. Procrastination, which can at best be called only a "small sin," is discussed by Young: "To-morrow is a satire on to-day, and shows its weakness." And by C. P. Welles: "To-morrow, to-morrow, only not to-day," says people always say.

To-morrow you will live, you always cry,
In the olden times, you never die,
Covley. In another place, Cowley says:

Our yesterday's to-morrow now is gone,
And still a new to-morrow does come on.
We by to-morrow draw out our own care,
You are exhausted well can yield no more.

"Good never arrived at the attainment of a good wish," declares Cervantes, and Ben Franklin says: "Sloth makes all things difficult, but industry all things easy."

Economy of Labor and Money, Concentration.

But while Franklin insists upon industry he never urges slavery. "Drive thy business, let not thy business drive thee," is the sum of his whole teaching. Balzac advises against worry and wasted energy when he says: "Our worst misfortunes never happen, and most miseries lie in anticipation." "It is no use pumping a dry well; it is the way in which an old proverb says it."

A sermon on economy is preached in these few words by George Eliot: "It is no use filling your pocket full of money if you have got a hole in the corner." The necessity for concentration of effort is urged by Guicciardini, who says: "Affairs that depend on many rarely succeed." "To one thing at a time" is the advice of Chancellor Thurston. "Days must converge to a point in order to glow intensely" is the way in which Blair expresses it. George Herbert says:

The sure traveler,
Though he alights sometimes, still goes on.
"I have always observed that to succeed in this world a man must seem simple, but be wise," declares Montaigne; while Cato centuries ago said: "To succeed in the world it is much more necessary to be able to diagnose a fool than a clever man." Whether Cato had a mind upon the "plucking of the fool—in these days he is sometimes called the "lamb"—does not appear. "He that has a head will not want a hat" is the homely phrase of an old proverb, but Hittite claims that wisdom need not be always present, when he says: "He who never in his life was foolish was never a wise man." Hippocrates is credited with this: "He whose understanding can discern what is, and judge what should or should not be applied to prevent misfortune, never sinks under difficulties." Discernment is thus extravagantly described by Butler:

He could distinguish and divide
A hair 'twixt north and southward side.
"Intellect annals fate; so far as man thinks, he is free," declares Emerson. "Intellect is not speaking and logicizing; it is seeing and ascertaining," declares Carlyle. "Sometimes a fool speaks reasonably," declares Horace; but Carlyle points out that it is safer to follow even the mistakes of a wise man than the truths of a fool. "For the wise man," he says, "travels in lofty, far-seeing regions; the fool in low-lying, high-fenced lanes; retracing the footsteps of the former, to discover where he deviated, whose provinces of the universe are laid open to us; in the path of the latter, granting even that he have not deviated at all, little is laid open to us but two-headed rules and two hedges." M. de Montlosier points out a dangerous rock in the channel when he says: "To place wit before good sense is place the superfluous before the necessary." "Knowledge," says Emerson, "comes by eyes always open, and working hands; and there is no knowledge that is not power." "Wisdom makes but a slow defence against trouble, though at last a sure one," declares Goldsmith, while J. G. Holland declares: "The heart is wiser than the intellect." "How prone to doubt, how cautious are the wise!" declares Homer in his Odyssey. Pope asks:

What is it to be wise?
'Tis but to know how little can be known,
To see all others' faults and feel our own.

Confucius, according to E. A. Bowring's translation, says:
Wouldst thou wisely and with pleasure

SOME THINGS IT IS WELL FOR YOUNG MEN TO DO.

It is well to be careful of one's company; Franklin says: "He that lives with cripples learns to limp," and "he that lives with wolves learns to howl."

It is well to be just; an ancient motto says: "The just man will prosper in spite of envy."

It is well to be generous; Goethe says: "He who does nothing for others does nothing for himself." Plato says: "He who spends himself for all that is noble, and gains by nothing but what is just, will hardly be notably wealthy or distressfully poor."

It is well to be reasonable; Hare says: "Instead of watching the bird as it flies above our heads, we chase his shadow along the ground; and, finding we cannot grasp it, we conclude it is nothing."

It is well to be honest; Ruckert says: "He who says 'I sought, yet I found not,' be sure he lies; he who says, 'I sought not and found,' he deceives; be sure he deceives; he who says, 'I sought and found,' him believe—he speaks true."

It is well to be firm; Spurgeon says: "When the sheep is too meek, all the lambs will suck it."

It is well to be brave in misfortune; Goethe says: "In spite of all misfortune, there is still enough to satisfy one."

It is well to be neither too expectant nor too apprehensive; Schopenhauer says: "In the good as well as in the evil of life, less depends upon what befalls us than upon the way in which we take it." La Rochefoucauld says: "We should desire few things with eagerness if we well knew the worth of what we are striving for."

It is well to carefully cultivate tastes; Ruskin says: "Tell me what you like, and I will tell you what you are."

It is well to study human character; Bodenstedt says: "In the face of every human being his history stands plainly written, his innermost nature steps forth to the light; yet they are the fewest who can read and understand."

It is well to "brush up against the world"; Goethe says: "Talent forms itself in secret; character in the great current of the world."

It is well to be never cast down; Elizabeth Barrett Browning says:
"Let no one tell his death
Be called unhappy. Measure not the work
Until the day's out and the labor done."

It is Herber's warning against turning a dull ear to the call of fortune; for all agree that:

There is a tide in the affairs of men,
Which, taken at the flood, leads on to fortune;
Omitted, all the voyage of their life
Is bound in shallows and in misery.
Success or failure depends largely upon one's ability to take this tide at its flood—to recognize the opportunity when it comes.

Carlyle declares: "To no man does Fortune throw open all the Kingdom of this world and say: It is thine; choose where thou wilt dwell! To the most she opens hardly the smallest cranny or dog-hutch, and says, not without aptery: There, that is thine whiffler thou can keep it; makest thyself there, and liest heaved!" But the thing to do is to take what is offered and make the most of it; who knows but that the "small cranny or dog-hutch" may lead to a Kingdom?

If man come not to gather
The roses where they stand,
They fade among their thorns,
They cannot seek his hand.

Carlyle, according to Bryant's translation.

"He that goes a-borrowing goes a-sorrowing" says one proverb, and another says "he that is surety for another is never sure himself." "Sins and debts are eye mail than we think them," declares an old Scotch proverb, and Johnson re-echoes:

In vain does the mill creak,
If the miller his hearing lack.

THE PARIS EXPOSITION OF 1900



OLD PARIS: RUE DES VIEILLES ECOLES.



OLD PARIS: RUE DES REMPARTS.



THE PALACE OF THE NAVAL AND MILITARY WARFARE: GENERAL VIEW FROM THE RIGHT BANK OF THE SEINE.

forces the argument thus: "Small debts are like small shot—they are rattling on every side, and can scarcely be escaped without a wound. Great debts are like a cannon of loud noise, but little danger."

Difficulties will come, and may as well be met as prepared for. "Some falls are meant," the hapless, as it is said, says Shakespeare. "Difficulties are meant to rouse, not discourage," declares Channing. "Difficulties are things that show what men are," says Epictetus. "Remember, your failures are the seed of your most glorious success," declares an anonymous writer of the last century; "despond if you must, but do not despair." "We must to heaven mostly on the ruins of our here-labeled schemes, finding our failures were successes," declares A. B. Alcott. "We learn wisdom from failure much more than from success," declares Holmes; "we often discover what will do by finding out what will not do; and probably he who never made a mistake never made a discovery." But Coleridge declares that "the most manly experience is like the stern lights of the ship, which illumine only the track it has passed," and throw no light ahead for future guidance.

"When things are at their worst they will mend" is an old proverb that is a sermon on philosophy in nine words. And philosophy is necessary if one would meet the difficulties of life and surmount them, succeed.

Take the showers as they fall . . .
Enough if at the end of all
A little garden blossom.

is Tennyson's advice. Pope's says:
Since grief has ravaged thy life,
Grieve not for what is past.

John Armstrong declares, in his "Art of Preserving Health,"

This restless world
Is full of chances which, by habit's power,
To learn to bear is easier than to shun.

Benjamin Edgerton takes this calm view: "The world is a wheel, and it will all come round right." Bolingbroke sees the only true happiness in the philosophy that is based upon consciousness of duty well done. "He alone is happy, and he is truly so, who can say, 'Welcome life, whatever it brings. Welcome death, whatever it is.'"

Appearances count for much. "Dress has a moral effect upon the conduct of mankind," declares Sir J. Barrington. Savviness also counts for much. "Fair words gladden so many a heart," says Longfellow. "Good words are better than bad strokes," says Shakespeare. But it is well to be sparing with words. "For words are but wise man's counters," says Thomas Hobbes; "they do but reckon by them—but they are the money of fools." And Pope says:

Words are like leaves, and where they most abound
Much fruit of sense is rarely found.

And he who talks much needs needs say somewhat that he would rather had been left unsaid; and "it is as easy to draw back a stone thrown with force from the hand as to recall a word once spoken," says Menander. The best that can be hoped for is that one may acquire some friends and a few enemies. "He who pleased everybody dies before he is born," says an old proverb; and Lord Chesterfield declares: "He will never have true friends who is afraid of making enemies."

Honesty of word and purpose is conceded to be a requisite to substantial and worthy success, although Professor Wilson points out that "he that speaks the truth will find himself in sufficiently dramatic situations."

Some one has said that he who lies must needs have good memory to keep his lies from trading on each other; and Pope tells the matter in these words: "He who tells a lie is not sensible how great the task he undertakes, for he must be forced to invent twenty more to maintain that one." "Sin," says Holmes, "has many tools, but a lie is the handle which fits them all." Care in making promises, and equal care in keeping them, is one of the virtues of honesty, and is also a valuable financial asset. "He that hath care of keeping days of payment," says Lord Burleigh, "is lord of another man's purse." "He that promises too much means nothing," is an old maxim, and perhaps it was the knowledge of that fact which led Shakespeare to remark through the mouth of Bassanio in "The Merchant of Venice":

I like not fair terms, and a villainous mind
When Shylock named the terms of his "mercy loan."

Self-confidence and a knowledge of power usually go hand in hand with strong individuality. Kept within reasonable bounds, this is valuable; Carlyle says, "The fearful unbelief is unbelief in yourself." Sometimes—very often, in fact—this trait reaches that point of development which is called egotism. Frequently it is expressed by eccentricities of dress or behavior. "Singularity shows something wrong in the mind," says Charles. "He that is full of himself is very empty," says a proverb. "He who comes up to his own idea of greatness must always have had a very low standard in his mind," says Hazlitt. "He who thinks his place below him will certainly be below his place," says Saville. "He that is the inferior of nothing can be the superior of nothing, the equal of nothing," says Carlyle. La Rochefoucauld sarcastically says: "We seldom find any persons of good sense except those who are of our opinion." In similar vein, La Fontaine says: "We always take credit for the good, and attribute the bad to fortune." Frederick Locker, in "The Jester's Plea," says:

Get money; still get money, boy,
No matter by what means.

Butler, in "Hudibras," suggests the value of Jonson's advice when he asks:
For what is worth in anything
But so much money as 'twill bring?

But, in the matter of money, the more man gets the more he seems to want. As Young says:

Like our shadows,
Our wishes lengthen as our sun declines.

However, there are some who hold other views of the chief aim of life; and these, should they have the choice, would, in the language of "Anne Page," in "The Merry

"Wives of Windsor"—who, however, referred to the matrimonial choice made for her; . . . Rather be set quick't the earth,
And bowing to death with turpils,
Wandering between two worlds, one dead,
The other powerless to be born.

The puzzle of life and what to do with it is a great one. Horace Walpole, in a letter to Mr. Horace Mann, declares: "The world is a comedy to those who think, a tragedy to those who feel." One cannot but feel that there is so much to do that it were futile for one life to attempt it, and that the only certain thing is—failure. But there is encouragement in the proverb, "The next days what he can do what he must," and there is more encouragement in Bulwer-Lytton's words: "In the lexicon of youth, which fate reserves for a full manhood, there is no such word as 'faint.'"

And then, when all has been done that can be done? Allice Carey says:
I hold that a man had better be dead
Than alive when his work is done.

Take it all, address the man, books, ancient and modern—study life and crystallize observations into thought and words—directly, indirectly, and by the way, into the thinking mind and throbbing heart of all the manhood of all the world:

Be thou familiar, but by no means vulgar;
The friends that thou hast, and thy adoption trade,
Grasshopper to the ear and to the hood of steel;
But do not dull thy pain with entertainments
Of each new-hatched, unblest's comrade. Beware
Of entrance to a quarrel; but being in,
Bear it, that the offender may beware of thee.
Give every man the ear, but few the voice;
Take each man's censor, but reserve thy judgment.

Costly the habit as the fancy may be,
But not expressed in fumes, rich, not gaudy;
Wear not the habit of the man, . . .
Neither a borrower nor a lender be;
For loan oft loses both itself and friend,
And borrow'd dullness breeds the brain's enemy.
The above all—to thine own self be true,
And it must follow, as the night the day,
Thou cannot offend by being to thyself true.

THE ADDRESS MONOSYLLABIC.

IN those days of turgid eloquence, when public speakers seem to vie with one another to see how many triple-jointed words they can lug into a speech, and seem to scorn the strength and beauty of short words, an address delivered many years ago by A. P. Edgerton of Ohio has peculiar weight, and is an eloquent argument in favor of short, direct methods of speech. Mr. Edgerton is a former member of Congress, and was Civil Service Commissioner under President Cleveland. The address was delivered in 1882 at the commencement of the Fair Wayne High School, in Hartsville, Ohio. It was so impromptu and not at all a studied effort at monosyllabic diction, each of the words it contains is a monosyllabic. Not only that, but as an oratorical effort it ranks high. The address is as follows:

"This day we close for the year the Fair Wayne free schools, and we now part with you, the girls and boys we are no more to each."

"I say girls and boys, for when three score and ten years have come to you you will be glad to have your friends say that health and peace of mind have kept your hearts warm; that you wear no brow of gloom, are not borne down with age, still, in heart and in body." When these years come, and I hope they will come to all, the tide of time will roll back and tell you of your schoolmate days, when the fair, the kind and the true found love, but the false heart found no friend, nor tongue to praise. These days are the days of your life, and when you shall cease to think of them your life has burned low, and your light has gone out. You have been here taught in the hope that you will give your friends and to the world, and give you faith in all that is good and true, and lead you to seek work, for that you must seek and do your best, for you are made to be useful, a charge to keep or a trust to serve. Go forth with a bold, true heart to seek the work for you to do.

"Keep in mind that the hours of the world are few, and that the days are many. God's great law of life is, 'In the sweat of thy face shalt thou eat bread.'"

"Now, for you, young man, this truth is told:

"Go where you will through the world and you will find on the front door of shops and mills, or stores and banks, and on ships, on farms, on roads, in deep mines where men labor for wealth, many signs of pride that make some men too rich and men of worth and work through all our land too poor; where men by law are taught to plot with sin, to spare the rich, and charge and spoil may make old "Quirk's" law firms rich; where law is so piled that the Judge must guess to find what law; where quacks make fight of where types are set and none to mind the proofs; where priests do preach and pray and where schools are taught this sign: "Brain, Will, Mind, We Here."

"Don't fear. Step up and ask for work; brains will get it. Don't let I dare not, or I would—like the cat that loves fish, but dare not eat it—be your guide."

"If it be said, 'What can you do? What will you learn a trade?' say, 'I have none, but I can learn one and put brains in it. When you go to a place, where you have no work, or work to find, it may be said to you, 'Do you see that plow? Can you hold and drive it deep? That plow, in its own use, gives all men who build and drive the works and wheels which make the wealth of the earth and cause it to roll, and to float to and fro from place to place, where it is the best and most to use it?'"

"Can you spin the thread and weave it which makes robes for Kings and silks for the rich and vain, and dress for the poor, and all that skill and art have wrought by loom and hand for man's use?"

"These things are all shot through with threads of light—the light of mind and art and skill, which shines each day more brightly, and dims all the old by some new found light as the years go on."

TEN BEST POEMS.

THE late Charles A. Dana liked good poetry and was conceded to be a first-class judge of the literary value of verse. He said that the best ten short poems in the English language are Shakespeare's sonnet, "When in Disgrace," Burns' "Bannockburn," Blake's "The Tiger," Scott's "Pibroch of Donald Dhu," Tennyson's "Bargue Song," Milton's "When I Consider," Campbell's "Hohenlinden," Emerson's "Brahma," Thackeray's "At the Church Gate" and Keats's "Gunga Din."

This is interesting merely as the estimate of an excellent judge of good literature, but it will hardly find acceptance as the view of the average reader. It may be added also that James Whitcomb Riley, who certainly deserves to rank pretty close to the ten immortal named by Mr. Dana, says that his favorite poem is that one which he would place before all others in English, is a fugitive bit "Brave Love," which has been attributed to Mary Kyle Dallas and other writers, both in England and America.

Taking Advantage, and the Sum of It All.

"It's them as take advantage that get advantage 'f this world, I think; folks have to wait long enough before it's brought to them," says George Eliot. But there are differences in advantages; some are fair, some are unfair. The taking of one fair advantage is advised in these words of Jean Paul: "To love early and marry late is to hear a lark singing at dawn and at night to eat it roasted for supper." Ben Jonson urges the taking of advantages for mercenary purposes when he says:

Get money; still get money, boy,
No matter by what means.

Butler, in "Hudibras," suggests the value of Jonson's advice when he asks:
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